

Our Distinctive Solutions

We have placed a great deal of emphasis on developing our distinctive solutions in the market; they differentiate us from other federal IT contractors.



We are different because we put our experience to work on what matters to customers—we listen. We protect information. We protect people. We provide breakthrough IT efficiencies and highly trained experts.

Our industry-best talent, IT practices, and flexible services set us apart from competitors who operate under outdated business models wed to legacy systems, and linear, unrealistic development processes. Salient CRGT is simply optimized to respond to today's federal IT challenges.

Salient CRGT is designed to thrive the different world of federal technology services companies. The challenges in this new market are fundamentally different from the challenges that legacy technology services companies were designed to address. The cornerstone of Salient CRGT's strategy is to develop and hone distinctive solutions that are relevant to where this new market is headed. So, in a universe of thousands of technology service companies, Salient CRGT is building a company for today's challenges. Salient CRGT sets itself apart through a crafted set of solutions separates us from the competition. Enhancing our distinctive solutions and developing new ones as Salient CRGT continues to broaden and deepen its capabilities is a core part of the strategy going forward.

Talent Operations Centers

Salient CRGT's Talent Operations Centers (TOCs) are command and control centers unlike anything in our industry used to deliver and manage the right talent at the right time. These TOCs are operated in accordance with Salient CRGT's proprietary processes and driven by the work of the Talent Operations Specialists (TOSs). The dedicated staff is focused on meeting technical requirements by identifying, fostering relationships with, and engaging the best talent available to meet the customer's mission requirements.

The strong combination and collaboration of our Distinctions and our TOCs are highly instrumental to the success of our customers' programs by using leading edge technologies and by providing a documented process in a fast-paced environment for assured mission impact.

Salient CRGT's Talent Operations goes further than any company to scientifically match our candidates to the unique challenges our clients face via the application of Salient CRGT's proven behavioral science tool, Performance Diagnostic™. Use of the Performance Diagnostic ensures our instructors meet both the required technical skills, as well as match the soft skills needed to thrive.

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Salient CRGT Distinctive Solutions

- ▶ **Talent Operations Centers:** Combines predictive analytics, social media, traditional recruitment, and outside-the-box sourcing to capture top talent
- ▶ **Performance Diagnostic™:** Scientifically assured personnel screening
- ▶ **Program Management Control Center:** Virtual command center for managing contract requirements
- ▶ **Business Intelligence Guide:** Proven, repeatable framework for development and O&M support of BI applications
- ▶ **Assure6i™:** First proven, end-to-end IPv6 intrusion, detection, and prevention tool
- ▶ **Voyager™:** Platform for rapidly developing and securing mobile applications
- ▶ **UX Scorecard:** A non-biased, data driven tool for assessing the usability and design of an application or website
- ▶ **Proof-to-Impact Analytics™:** Solution for extracting and deriving immediate results from disparate data
- ▶ **Appix Financial Services Platform:** Suite of three products for TBA mortgage-backed security trades, cash settlements, and security settlements

Core Capabilities

- ▶ Agile Development
- ▶ Data Analytics & Big Data
- ▶ C4ISR
- ▶ Cloud and Hosting
- ▶ Cyber Security
- ▶ Enterprise IT
- ▶ Enterprise Mobility
- ▶ Health IT
- ▶ Infrastructure Optimization
- ▶ Legacy IT Modernization
- ▶ Training
- ▶ User Experience Design

Resulting Benefits

Customers need a responsive, reliable, full-service contractor who can help them reduce risk and the cost of doing business. We provide new dynamism and innovative thinking to address their opportunities and challenges through:

- ▶ Agile development
- ▶ Greater technical experience and broader resources
- ▶ Precise alignment with mission requirements
- ▶ Faster time to impact
- ▶ Collaborative approach
- ▶ Robust quality management program
- ▶ Multiple federal contract vehicles